

**GLIDE Foundation**  
**Statements of Operations**

	FY'24 Budget
<b>Revenue:</b>	
General Public Contributions	\$ 13,282,400
Grant revenue	3,781,000
Special Events and Auction	3,500,000
Church Donations	727,000
In-Kind Donations	800,000
Planned Giving, Estates, and Bequests	870,000
<b>Total Fundraising Contributions</b>	<b><u>22,960,400</u></b>
City Contracts	8,113,400
State Contracts	658,200
Federal Contracts	1,083,400
<b>Earned Program - Contracts Revenue</b>	<b><u>9,855,000</u></b>
Other- Dividends, Sales, and Miscellaneous	413,000
<b>Total revenue</b>	<b><u>\$ 33,228,400</u></b>
<b>Expenditures:</b>	
Personnel - Salaries + Benefits & Temps	\$ 22,523,000
Outside Services and Professional Fees	1,362,400
Program Supplies and Materials	3,321,600
Outreach, Awareness, and Engagement	354,500
Events, Fundraising and Direct Mail	1,151,000
Administrative and General (A&G)	687,200
Telecommunications and Technology	861,800
Occupancy	946,600
Staff Development, Training and Incentives	695,300
Interest expense	123,000
DEPRECIATION	1,202,000
<b>Total Expenses</b>	<b><u>\$ 33,228,400</u></b>